

## **KONICA MINOLTA BUSINESS SOLUTIONS U.S.A. NAMED 2006 SUPPLIER OF THE YEAR BY CORPORATE UNITED**

*Second Award of Supplier of the Year From National Group Purchasing  
Organization Based on Member Survey of Overall Satisfaction with Suppliers*

**RAMSEY, N.J. - September 18, 2006** - KONICA MINOLTA BUSINESS SOLUTIONS U.S.A, INC. (KONICA MINOLTA) has been recognized as 2006 Supplier of the Year by Corporate United, a national Group Purchasing Organization (GPO) of Fortune 1000 companies. This is the second time this prestigious award has been bestowed on KONICA MINOLTA, having been named Supplier of the Year in 2004. The award was presented on August 31st at the annual Corporate United Membership Review and Golf Outing at Firestone Country Club in Akron, OH.

The Supplier of the Year Award is given to the vendor who ranks the highest in overall member satisfaction based on a survey of all 81 Corporate United member companies. The survey comprises 17 categories of suppliers from which a single company is chosen as Supplier of the Year.

"KONICA MINOLTA has continuously proven to be a valued supplier of products and services to our membership," said Gregg Mylett, President and Founder, Corporate United. "We are very pleased to award them with our Supplier of the Year award for this year, recognizing the extraordinary level of customer satisfaction they deliver to our members."

"This is the second time we have received the Supplier of the Year award and all of us at KONICA MINOLTA take great pride in this achievement because it embodies one of the core principles of KONICA MINOLTA, sustained leadership through meaningful business relationships," said Jun Haraguchi, President and CEO, KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. "We value the partnership with Corporate United and are especially grateful for the opportunity to provide our products and services to the members, all leaders in their respective industries that demand suppliers who provide the "best in class" each day."

KONICA MINOLTA is currently in its second consecutive four-year contract term with Corporate United as a supplier of digital copiers, solutions and related services. Suppliers of specific commodities and services are analyzed by steering committees, appointed by the Corporate United Advisory Board, who conduct an extensive bid process to ensure unparalleled quality, service and pricing benefits. Member companies then can choose to sign agreements with the selected suppliers on an individual basis.

### **About Corporate United**

Since 1997, Corporate United has been assisting the world's largest and leading companies to realize the power of leverage and indirect spend savings on their bottom lines. Corporate United facilitates an unrivaled network and provides the services and resource flexibility companies need to manage their enterprise spend requirements.

CU provides more than 80 Global 2000 companies across every industry sector with sourcing and contract management solutions. As the world's leading group purchasing organization, Corporate United succeeds when our members do; by combining leverage, knowledge, and sourcing expertise to achieve more from supply chain efforts. To learn more about Corporate United and how we can help your organization, please visit our website at: [www.corporateunited.com](http://www.corporateunited.com) or call us at (440) 895-0938.

### **About KONICA MINOLTA BUSINESS SOLUTIONS U.S.A.**

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC., offers a broad range of multifunctional digital imaging solutions inspired by its bizhub brand of powerful solutions that serve as the central resource for document scanning, in-house printing, copying, faxing and electronic

archiving and distribution. From high-quality color and monochrome bizhub systems for workgroups and small offices, to advanced high-volume bizhub PRO production printing systems for large corporations and print-for-pay services, KONICA MINOLTA is leading the industry toward integrated, networked hardware/software solutions that are more simple, reliable, and cost-effective. Complementing its bizhub solutions, KONICA MINOLTA also offers desktop laser printers, microform digital imaging systems, wide-format printers and scanning systems for specialized applications.

Headquartered in Ramsey, New Jersey, KONICA MINOLTA delivers expert professional services and experienced, responsive client support, in addition to the world-class service provided through its extensive network of direct sales offices, authorized dealers, resellers and distribution partners in the United States, Canada, Mexico, Central America and South America. For more information, please visit KONICA MINOLTA at [www.kmbs.konicaminolta.us](http://www.kmbs.konicaminolta.us).

###

KONICA MINOLTA and The essentials of imaging are trademarks of KONICA MINOLTA HOLDINGS, INC. bizhub and bizhub PRO are trademarks of KONICA MINOLTA BUSINESS TECHNOLOGIES, INC. All other trademarks mentioned in this document are the property of their respective owners.

**Corporate United Corporate Contact:**

Gregg Mylett  
Corporate United  
+1 440.895.0938  
[gmylett@corporateunited.com](mailto:gmylett@corporateunited.com)

**KONICA MINOLTA Corporate Contact:**

James Norberto  
KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.  
+1 201.825.4000  
[jnorberto@kmbs.konicaminolta.us](mailto:jnorberto@kmbs.konicaminolta.us)